

Elevate's Directors provide leadership and expertise to our clients and staff. They set clients' institutional fundraising strategies, help them build strong relationships with funders, and position their grants programs to grow. To be considered for this position, you must have at least four full years of experience leading a grants program, including writing and submitting grants, for a community-based or national nonprofit.

This is an excellent opportunity for the right person. As a Team Director at Elevate you will:

- Use your expertise to support a variety of clients across the nonprofit sector
- Work closely with senior leadership to set successful fundraising strategy for organizations at different stages of growth
- Be supported by a team, so that you're able to focus on high-impact work
- Manage and train young grant writers and project coordinators at Elevate

Activities:

- Build strategic and effective grants programs to help our clients meet their fundraising and organizational goals;
- Be a knowledgeable thought partner and creative problem solver that assists clients in designing successful grants programs;
- Draft and edit proposals;
- Provide cultivation planning and support;
- Lead on-site and remote meetings and site visits with clients;
- Mentor and manage grant writers and project coordinators

The Ideal Candidates Will:

- Have six or more years of nonprofit development experience and at least four years of experience leading a grants program
- Be an excellent, intelligent writer, organized, and incredibly detail-oriented
- Enjoy mentoring junior staff, providing constructive feedback and support
- Have experience and skill managing teams and projects
- Get excited by new opportunities and be willing to take initiative to ensure a project succeeds
- Value highly-professional communication skills